

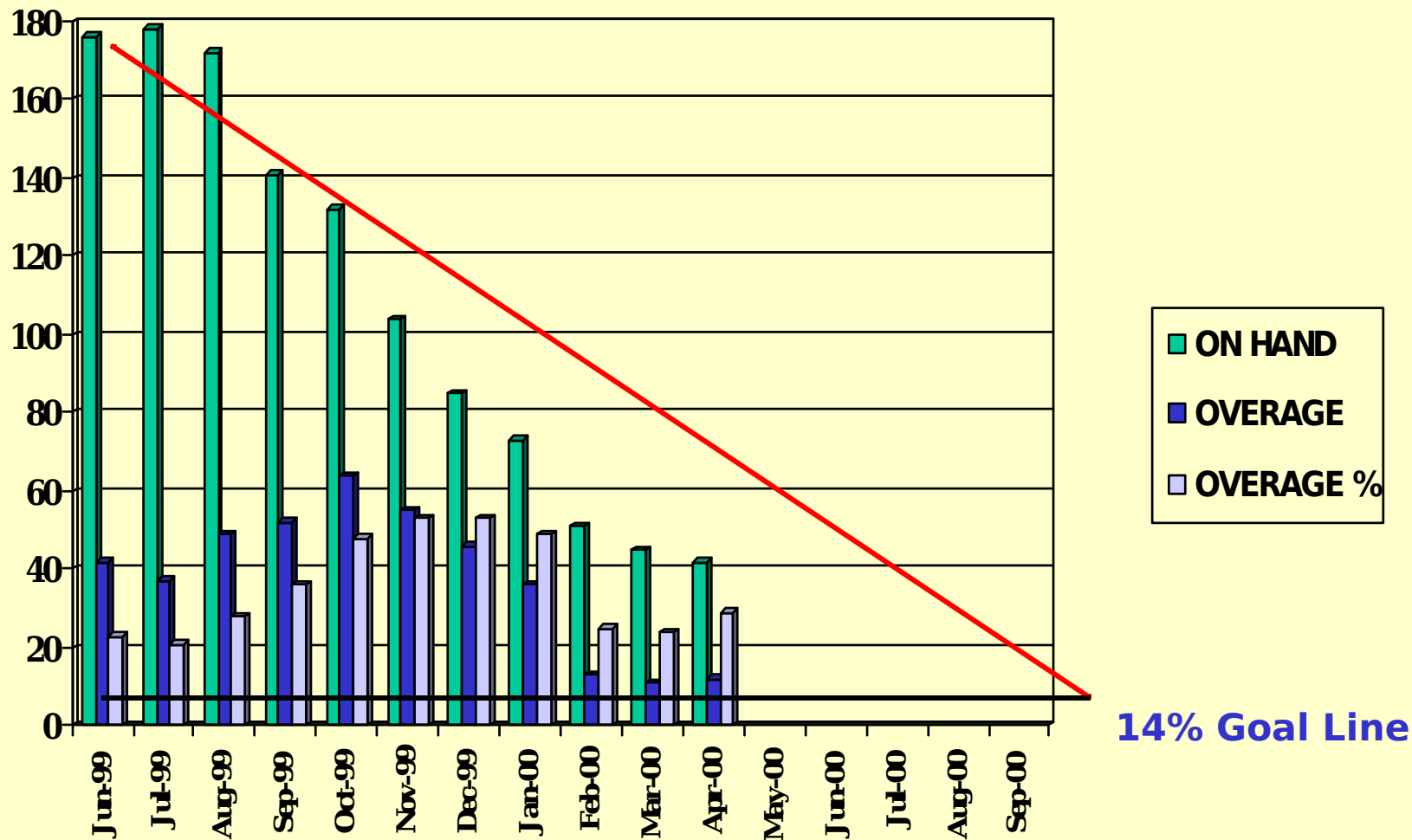


DCM Indianapolis Pricing and Negotiation Conference UCA Pricing

Denise Jenkins
7 June 2000

INDIANAPOLIS UCA PRICING

UCA BURNDOWN



- ◆ **Strategy to improve on-time definitized UCAS and reduce overage UCAS.**
 - ◆ **Face-to-face visit from DCM Indianapolis Commander to high volume customers to discuss root causes and possible solutions to overage UCA problems;**
 - ◆ **DCM Indianapolis recommended customers utilize other suitable FFP or priced IDIQ contracting instruments;**
 - ◆ **DCM customer to establish an on-going IPT to support annual repair requirements;**
 - ◆ **DCM Indianapolis requested that customer reduce volume of UCAs issued during FY00;**
 - ◆ **Continuous improvement for database integrity (DIRAMS pricing and negotiation module must be accurately populated);**

- ◆ **Strategy to improve on-time definitized UCAS and reduce overage UCAS (continued).**
 - ◆ **IPT Pricing for fixed price contracts;**
 - ◆ **Increase use of unilateral determinations by the ACO to resolve overage UCAs;**
 - ◆ **Improve process for timely request and receipt of funds;**
 - ◆ **Team Leaders, ACO and Contractor meet weekly to discuss and milestone solutions for overage UCAs;**
 - ◆ **Monthly brief of critical issues to Management Council; and**
 - ◆ **Monthly VTC with Customers, Contractor and DCM Indianapolis.**